



Your single source. Serving Area Businesses Since 1981



Proven Innovators in Communication Technologies-Your single source.

Partners Include: Verizon, AT&T, Cablevision, LightPath, Comcast, Spectrum, and the top NJ CLEC firms.



AT&T/Lucent PBX



Leader in hospitality PBX.



VoIP PBX.



Internet Security.

Planning for the next ten years and ready for upgrades with significant Savings? Our offer is a no cost, no obligation proposal for these concerns in less than four hours. Installations measures in hours. With Novacom, your telephone, computers, Internet resources, and cost reductions are addressed. Based on your exact need we install top rated: Avaya, Mitel, or Digium; the one that fits your needs best. For data security, we program SonicWall firewalls that are the best for business networks.



Phones



Data Networks Wi Fi



Conference



Video\*



Burglar/Fire Detection\*



Door Access\*



Paging



**On Site PBX Options-Average cost of \$12.00 to \$18.00/Telephone/Month, plus lines and Internet costs.**  
**On Site PBX: staffers are onsite, some remote, connection to multiple offices, and plans for the next ten or more years.**  
The On Site PBX supports: analog, digital, and Voice over Internet Protocol, (VoIP). Built in useful life is ten years. Key benefit is the connection of such as: Intercom, Access Control and overhead paging. All PBX systems have more features than Cloud offerings.

**Off Site Hosted (Cloud) Option-Cost from \$15.00 to \$34.95/Telephone (Seat)/Month plus Internets.**  
**Cloud PBX: when significant numbers of staffers are offsite, and deployment for maximum of two years.**  
Popular offsite Cloud includes Avaya and hundreds of others. Using your Internet connection, this offsite Cloud is a remote VoIP PBX platform that allows telephones to communicate with each other with offsite voicemail. Cloud phone are called Seats bundled with often not needed prepaid calling minutes; most staffers use cell phones and text, and do not need Unlimited Calling.



VoIP Phone



Dashboard

Other technologies, shown above and Fax require costly, non Cloud, interface systems.

**Quick Comparison-The VoIP PBX v. The VoIP Hosted (Cloud)**  
Onsite PBX is designed to last for fifteen years, do you need to have at least ten years of service before any possible upgrades. Onsite PBX onsite is locally and remotely managed versus Cloud remotely managed, and you are asked to complete programming; Onsite PBX offers wider variety of standard features versus the Cloud's pricy bundles; Onsite PBX is a lower cost per telephone-no per Seat, just phones and lines; With Cloud, you will need to remove old unused wires; With Cloud you are responsible for any Internet issues impacting Cloud's phone services; Unlike Cloud, onsite PBX systems offer easy connection of: door boxes, Access Control, and FAX machines; and The true cost of the telephone system elected must be over the life of the system which is **usually ten years**. Assume you keep the onsite PBX for a typical ten years or more useful life, and after your low cost lease payments are paid, the system is owned. However, Cloud costs remain the same on the first month and the 120<sup>th</sup> month.  
**Conclusion: Planning for more than two years On Site PBX cost less, and does more.**

**The Novacom Difference**-Since Novacom is a multi-technologies firm, we integrate: burglar detection, Mass Evacuation, Wi Fi; telephones, paging, intercom, and computer networks (LAN), Internet security (SonicWall), and cell phone/telephone system with remote access. We provide expert national and international interconnection of VoIP PBX telecom systems.

\*Novacom Product: Telephones, Computer Networks, Wi Fi, Video & Audio Conference, Door Access, and Security, Paging.

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